

CASE STUDY

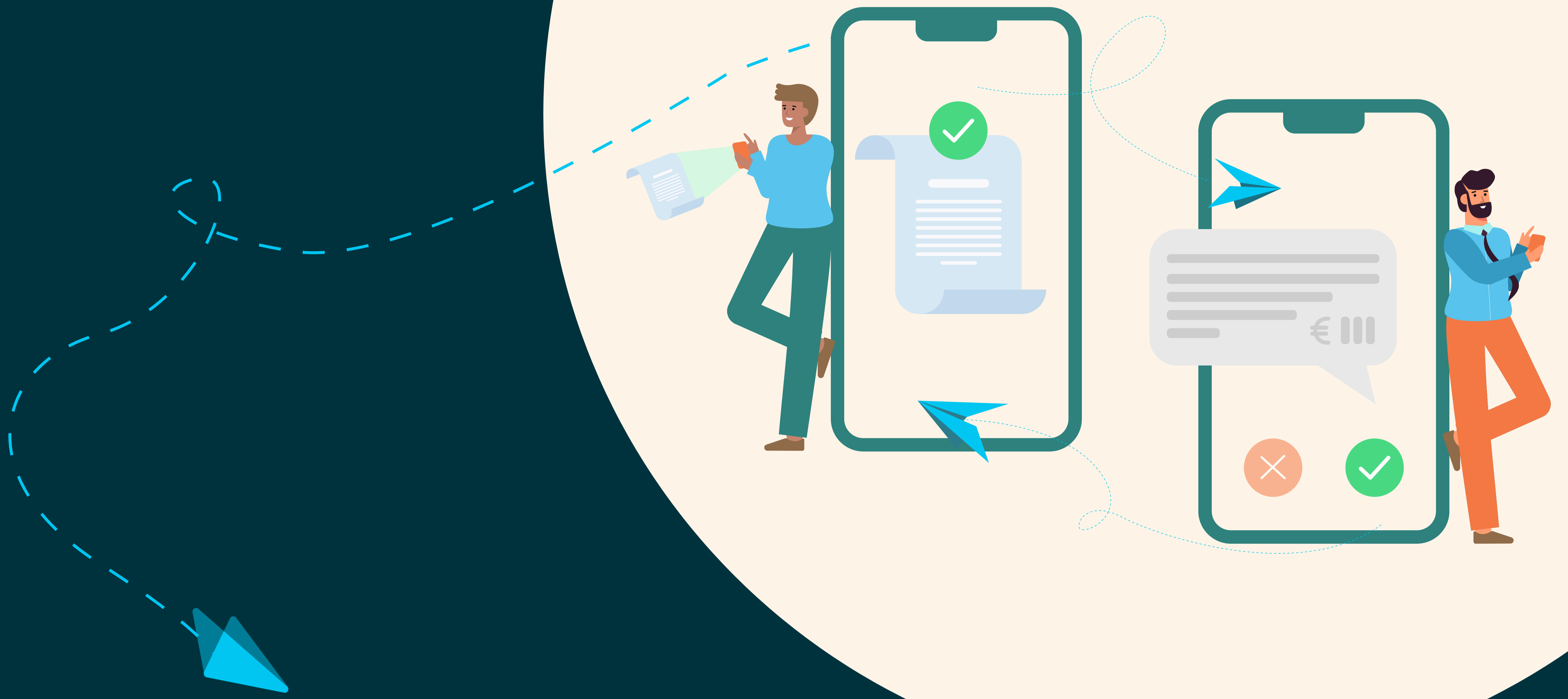


Small Changes, **Big Impact**

Conbit's Success Story with
Mobilexpense Credit Cards

mobilexpense





About Conbit

- ✓ Conbit offers engineering, procurement, construction, installation, and maintenance services
- ✓ Operates in over 45 countries
- ✓ Mobilexpanse customer since 2017
- ✓ 20 years of experience in the field of heavy lifting



Some context

In the world of corporate expenses, the seemingly insignificant can start adding up and taking a toll on your hard-earned profits. At Mobilexpanse, we focus on getting the details right to save our customers' most valuable resources: their employees' time.

Which is why we launched our new **Mobilexpanse cards**, the seamless complement to our Declaree expense management app.

And the best part?

You can manage it all from your smartphone.

While we are firm believers in our own product, we wanted to share what our customers have to say about the combined cards/expense management solution. Therefore, we reached out to Paul Staal, the Board Director of Conbit, a Declaree customer since 2017, to hear what he had to say about how Mobilexpanse Cards enriched their expense management process.



Pain Points

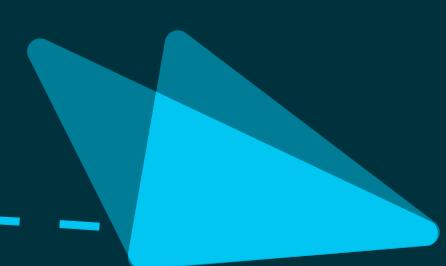
Conbit, like many businesses, used conventional credit cards issued by their bank. However, they soon encountered a number of challenges, the foremost being the difficulty involved in tracking payments.

Conbit employees frequently travelled for business, yet the task of recording company expenses was often neglected or deprioritised. This resulted in a time-consuming and frustrating process of back-and-forth emails between the finance administration and the employees, all while searching frantically for missing receipts.

“It was a big hassle for us to make sure that we had appropriate justification for all the payments we’d made”,
- said Paul Staal, Board Director of Conbit.

Ordering new cards was also a time-consuming process that involved filling out paper forms, emailing PDF documents, and lengthy waiting times for confirmation, with no guarantee of approval.

Therefore, Conbit actively looked for a solution that would streamline their expense and card management process. As they were already using the Declaree app, once the cards solution was launched it made sense for them to switch from their traditional credit cards to Mobilexpanse Cards.



The Impact

Payments are automatically recorded

Using Mobilexpanse credit cards significantly improved Conbit's expense management process. Payments made with Mobilexpanse cards are automatically recorded in the Declaree app and employees are immediately reminded to add their receipts. This change simplified the lives of the employees, especially those frequently travelling internationally.



It makes life a lot easier when you're traveling around the globe.



Compatibility with the Mobilexpanse app

Conbit found the perfect match in Mobilexpanse cards, as they seamlessly align with their existing expense management app, Declaree by Mobilexpanse. Employees were delighted with the convenience of having all their payments recorded in the app and the receipt reminders.



It used to be a big hassle, recording payments. With the new situation, you just make a payment and immediately this payment is recorded in the Declaree app. Everybody's very happy with that.

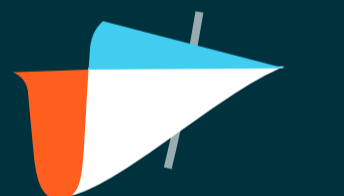


YOU manage your cards, no bank involved

Mobilexpanse also brought added flexibility to Conbit employees, including the ability to easily block or disable cards online when employees left the company. Moreover, virtual cards made it easier for employees to book flights or hotels, without needing to go through the whole process of ordering a plastic card.



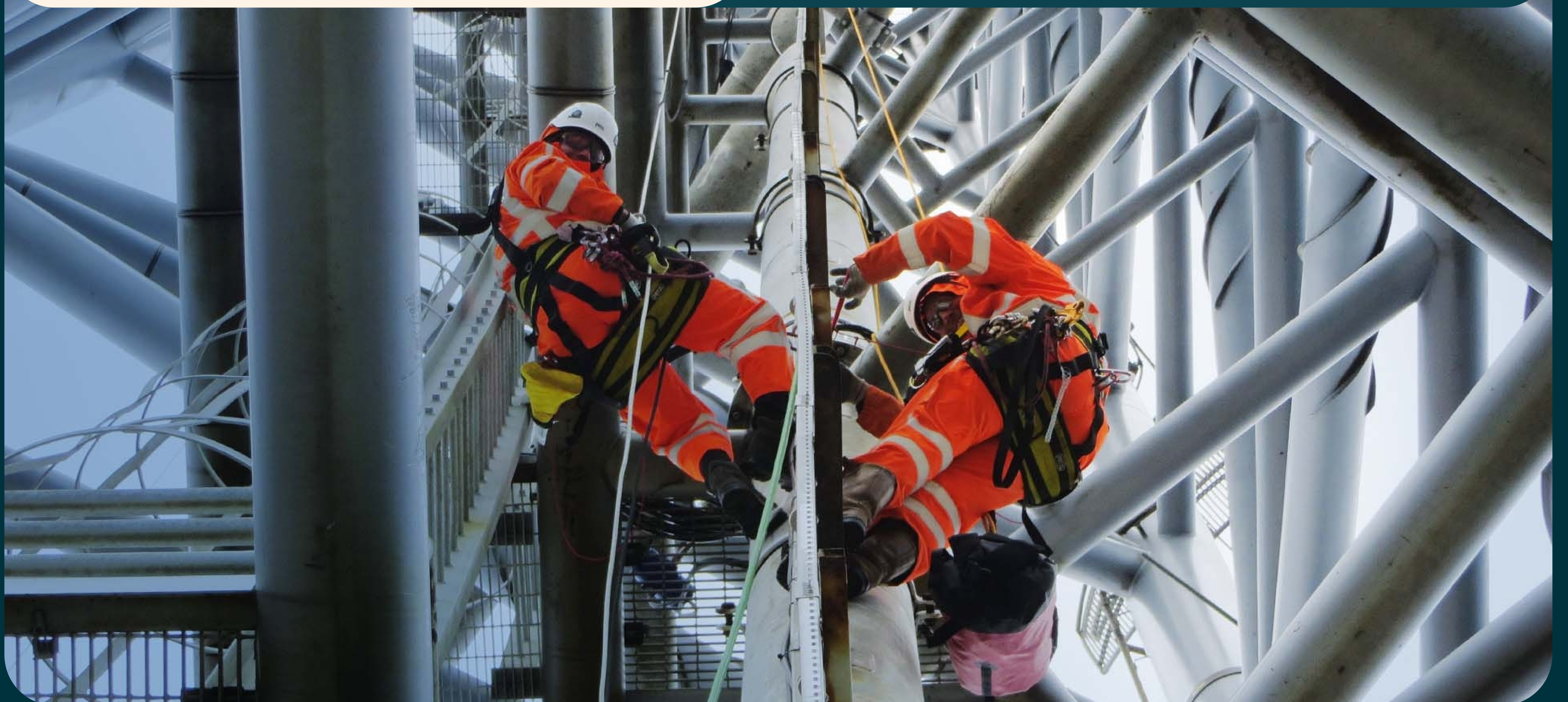
Furthermore, as the spending limits are easily adjusted by anyone managing the cards, it eliminated the frustrating calls to the bank and waiting periods.



In a nutshell

Conbit have experienced multiple benefits from adopting Mobilexpanse credit cards such making administrative tasks easier, more efficient, and enjoyable. What was once a headache is now a seamless and rewarding part of their business operations. The small change of adopting Mobilexpanse cards made a significant difference, influencing the way Conbit employees perceive their daily tasks, and allowing Conbit to focus on growth and productivity rather than administrative burdens.

“The most important thing is that it makes your life much easier, and that makes doing your administrative tasks a lot more fun than in the past, where it was more like a headache. Now it’s more easily done. [Expense management] doesn’t feel like an exhausting job anymore.”



Curious about how your business can benefit from Mobilexpanse?

Book a call with our advisor or to find out more about Mobilexpanse Cards [here](#).



Scan here

mobilexpanse.com 

 **mobilexpanse**